



NEWS ANNOUNCEMENT

NORTEL AWARDS APSL BEST SUPPORT PARTNER 2009

Newbury, UK, 30 June 2009 – Nortel services partner, APSL, today announced that it has been awarded Best Support Partner 2009. The award, which was presented to APSL at Nortel's annual UK PartnerFocus event, is in recognition of providing consistent support service excellence to Nortel's managed and unmanaged channels.

Collecting the award on behalf of APSL, Lee Chambers, account manager, said, "This award recognises APSL's engineering expertise and the provision of high-quality consultancy and services to Nortel's reseller community. Our commitment to achieving the highest Nortel certification means that channel partners can be assured that they are using the best possible team for their professional services requirements, whether they are a sales partner or GOLD partner looking to supplement their existing skills set. In the challenging times, we will be maintaining our commitment to Nortel and its channel, and continue to provide the service excellence our partners have come to expect."

Winning this award is testament to APSL's ongoing commitment to provide high quality Nortel services and solutions to our partners. We strive to ensure our engineers have the technical excellence to support both mature and leading-edge Nortel implementations, assuring our partners of a comprehensive service. Awards such as this serve to endorse our capabilities and accomplishments in the market."

"On behalf of Nortel I've been thrilled to be able to congratulate the 2009 winners at PartnerFocus, not only in London but also at our other events in the UK and Ireland," said Mario DiMascio, vice president, Enterprise Sales, Northern Region EMEA. "This is a crucial time for Nortel to connect with its partners and I want to thank them all for their continuing efforts. The consistent performance of Nortel's partners has a lot to do with the quality and dedication of their teams and all their awards are well-deserved."

APSL specialises in the provision of high quality integrated converged voice and data services and solutions. With one of the largest Nortel-accredited technical resources in the UK, APSL delivers a comprehensive selection of support services based on Nortel products and solutions to partners that required these skills to complement their business requirements.

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